

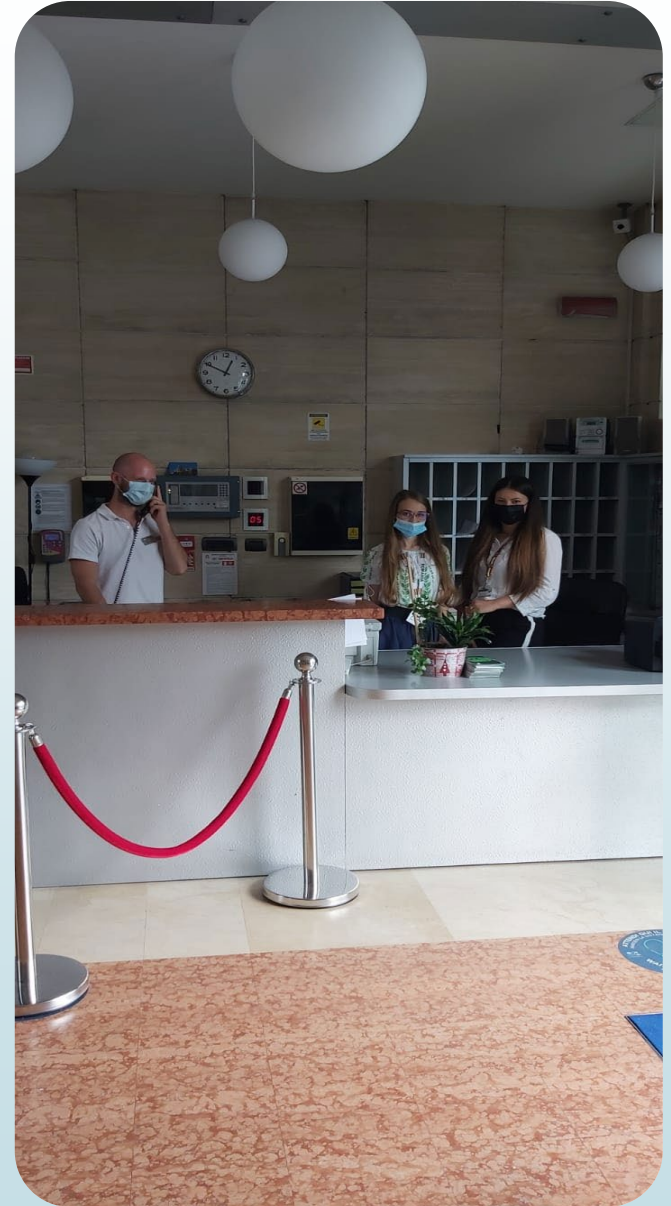
NOI COMPETENȚE – TRANZIȚIE SPRE PIAȚA MUNCII 2019-1-RO01-KA102-061868

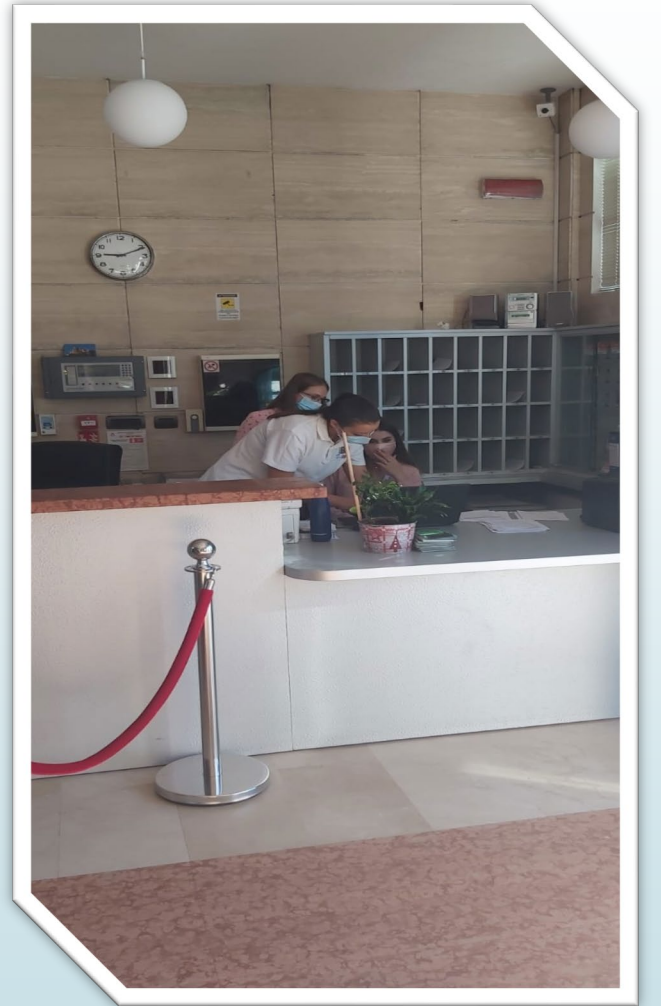
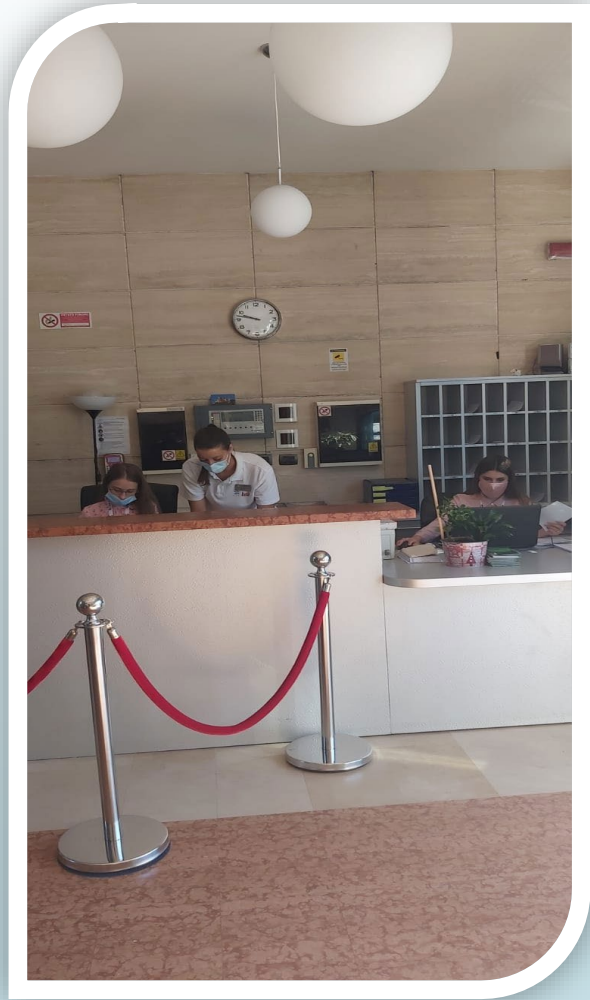
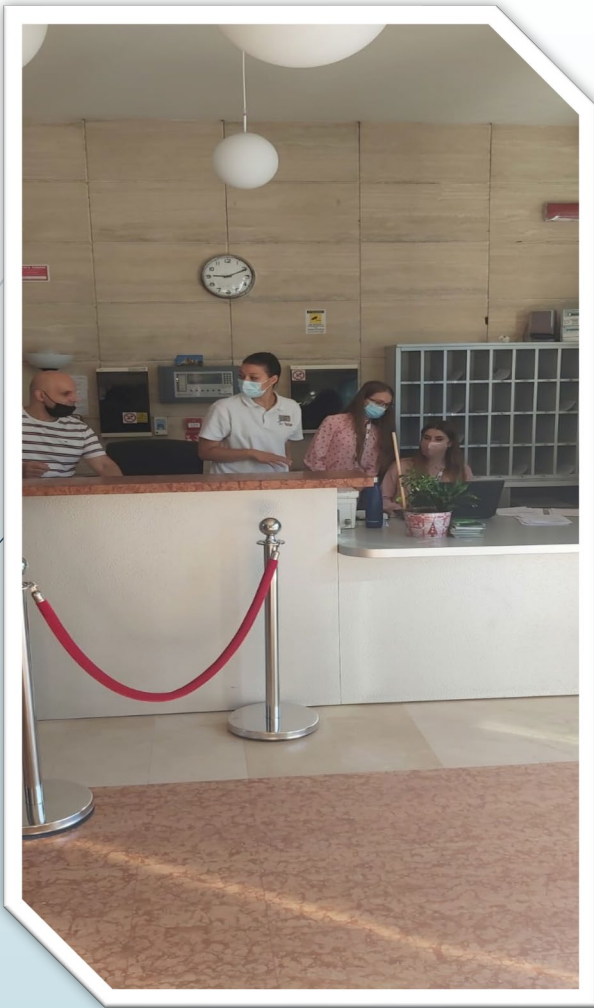
➔ **CLASA a XII-a C—TURISM SI ALIMENTATIE**



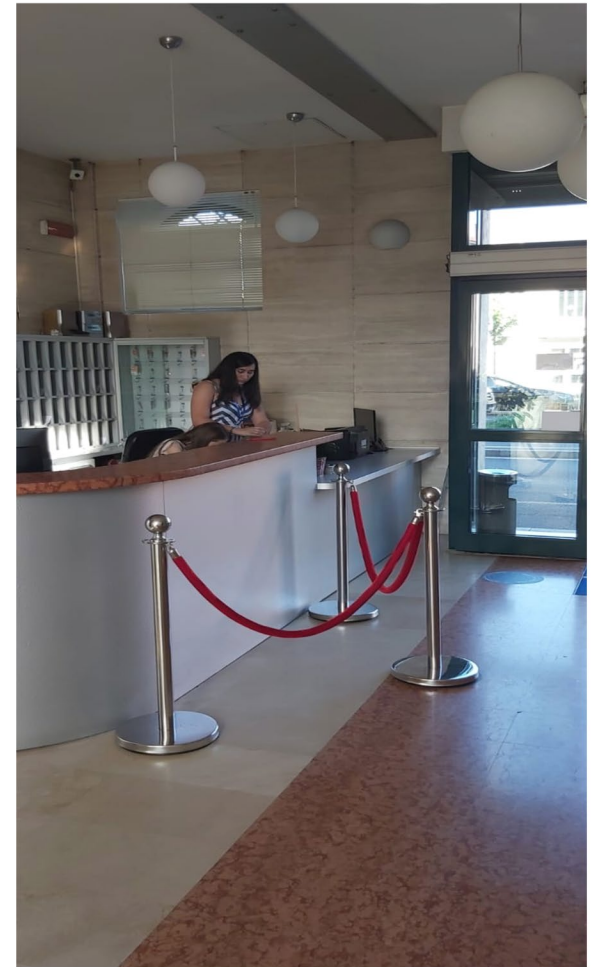
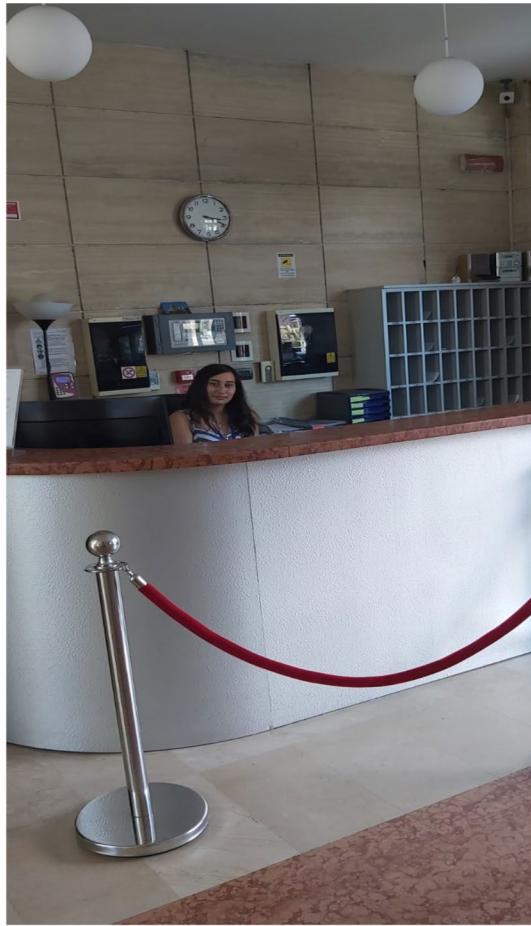
Am identificat si analizat birourile agentiei de turism si activitatile specifice fiecarui birou.



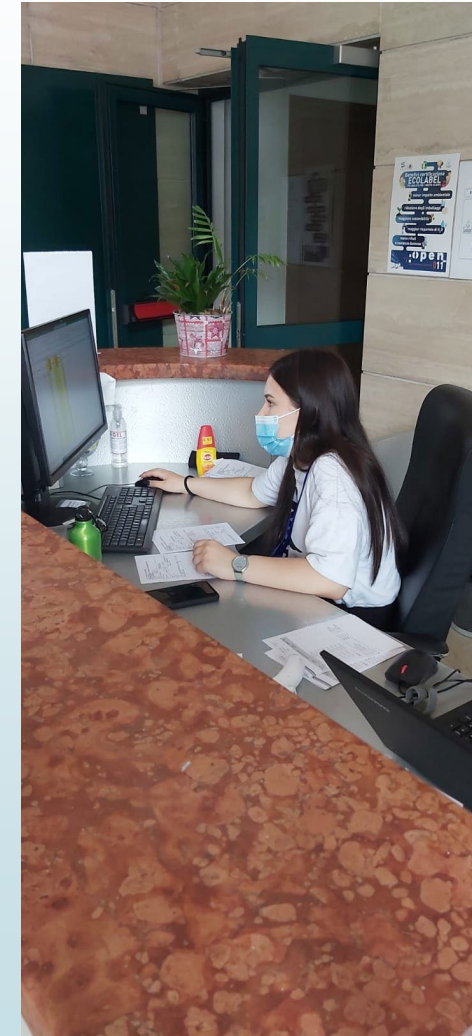
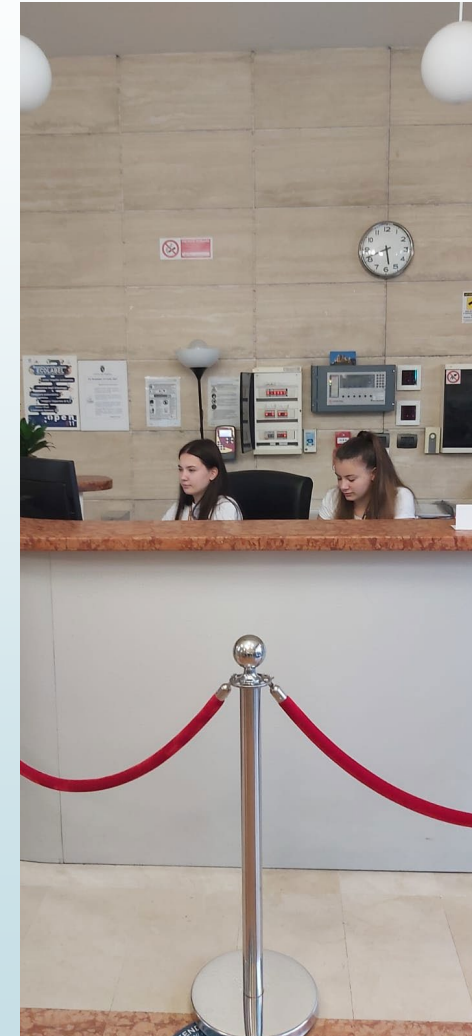
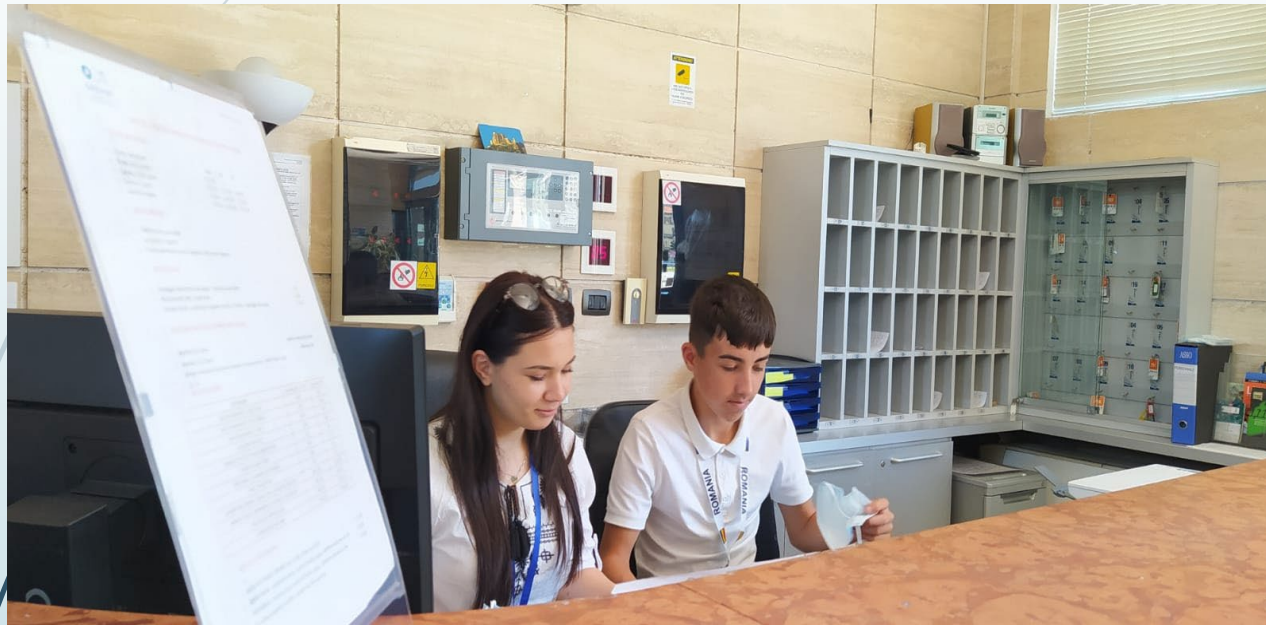


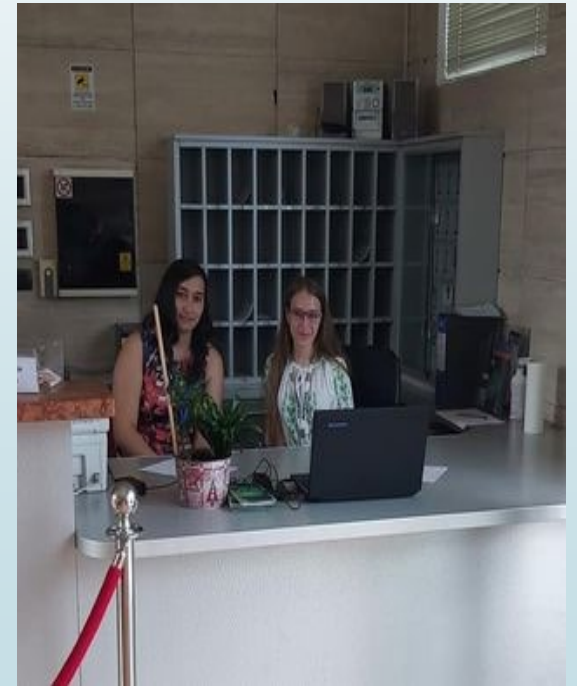
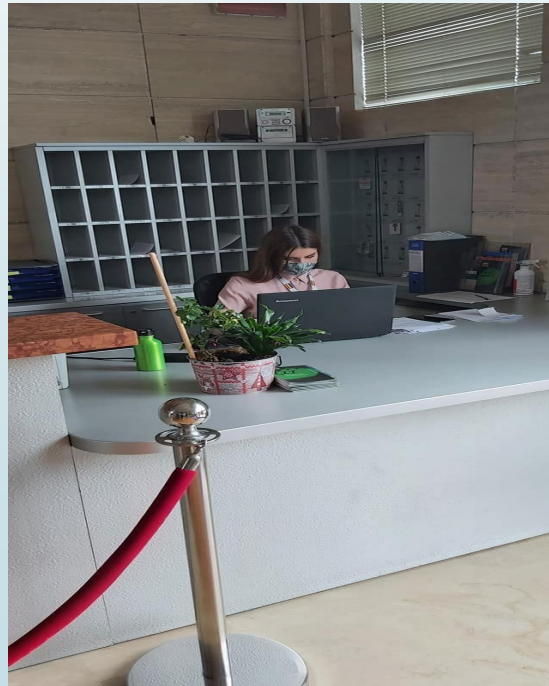
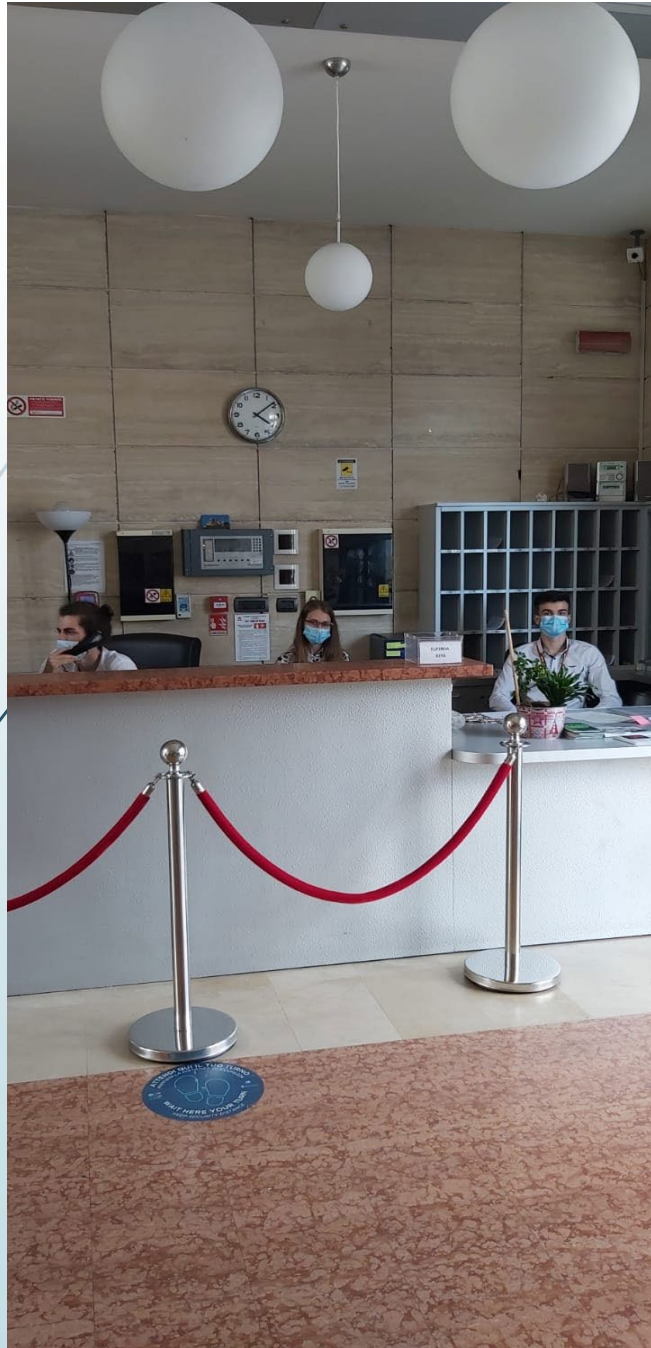




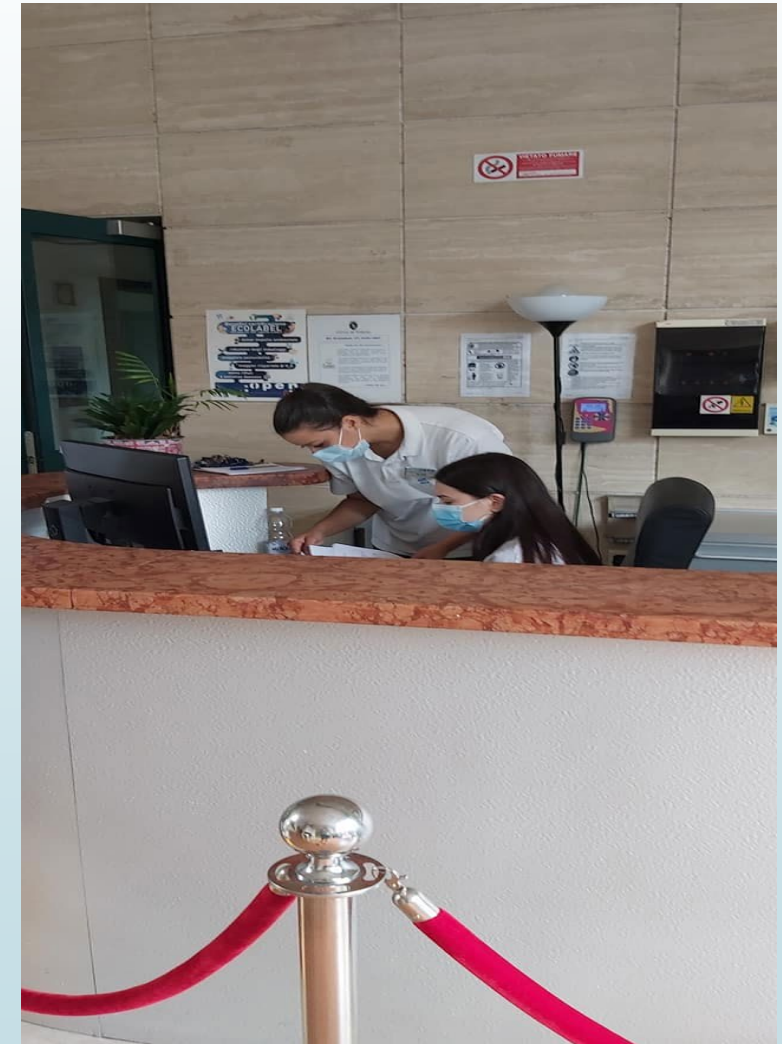
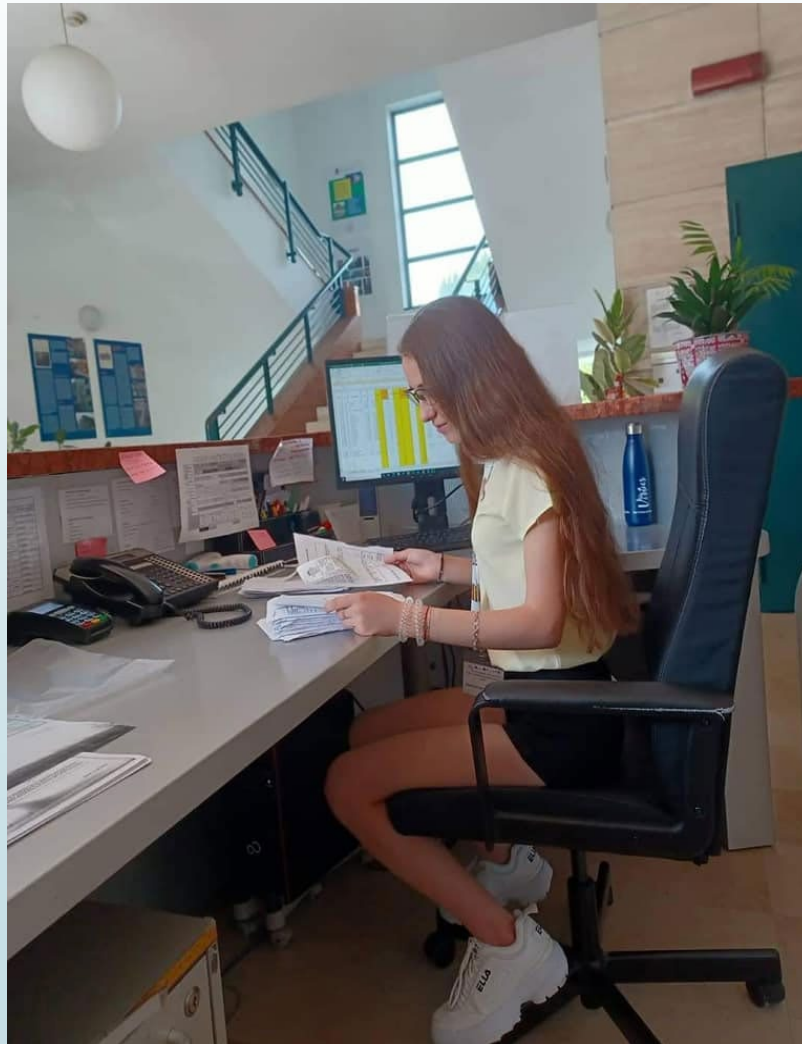


*Am determinat formele de turism practicate in functie de motivatia turistica si
am analizat factorii care influenteaza cererea turistica din zona.*



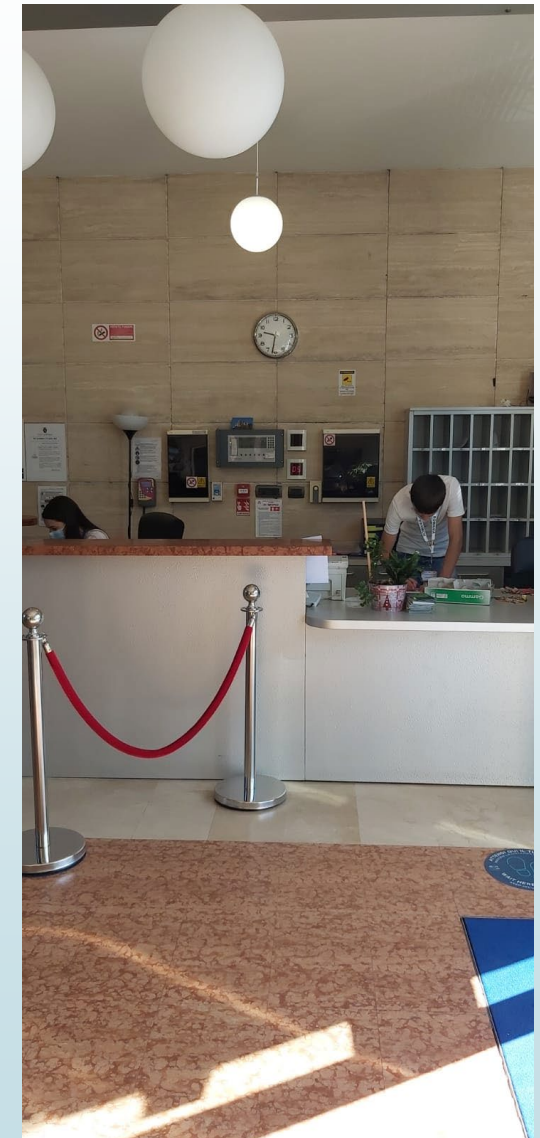
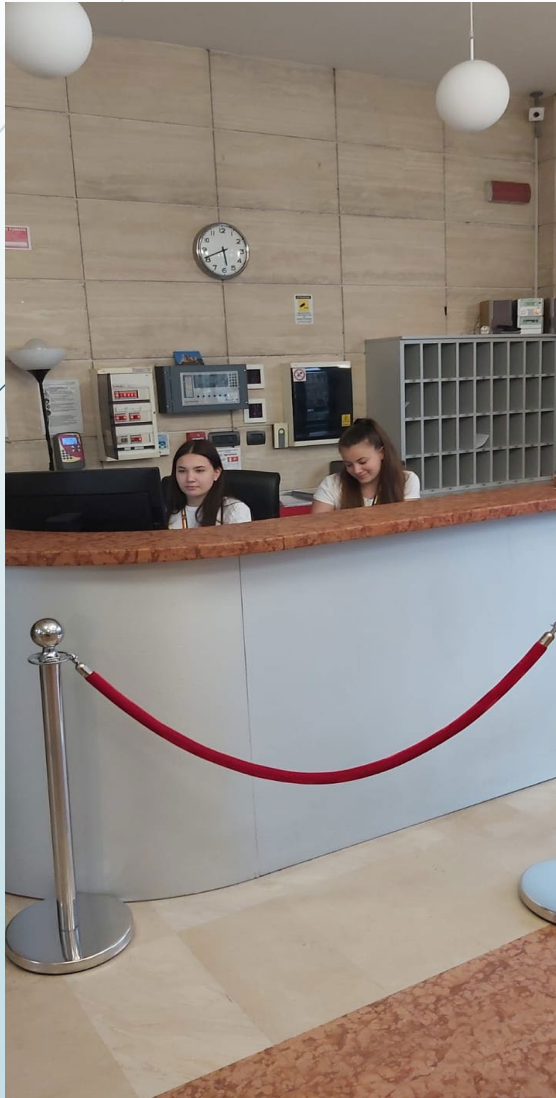


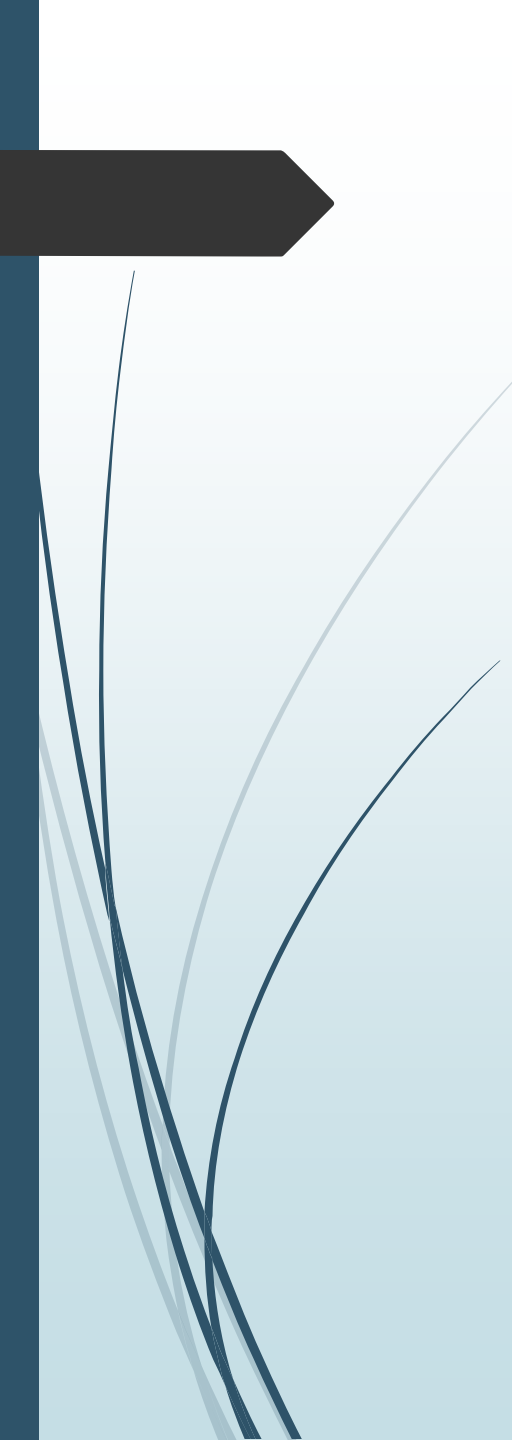
Utilizand diferite surse de informare am aflat ce este oferta concurentilor si am analizat ofertele firmelor concurente .





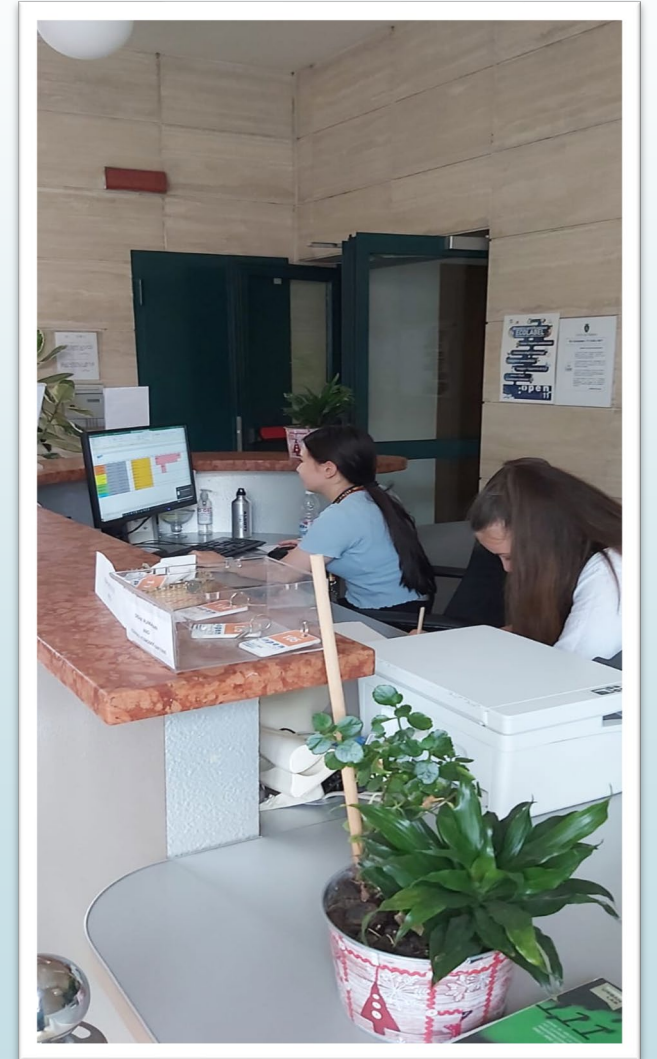
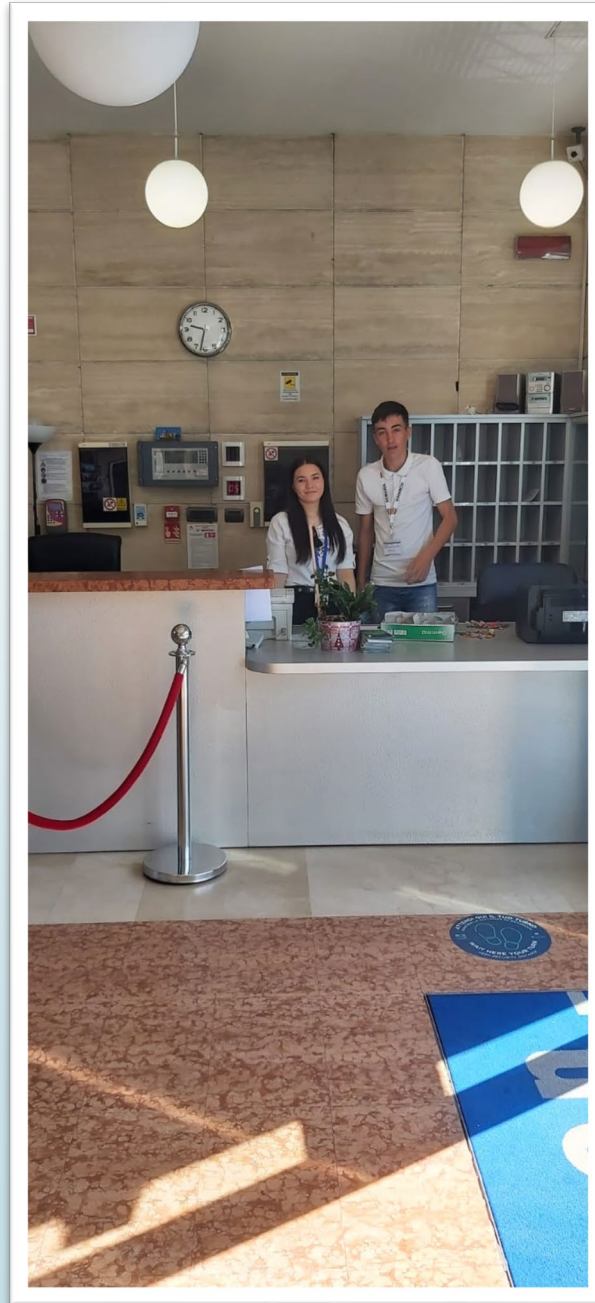
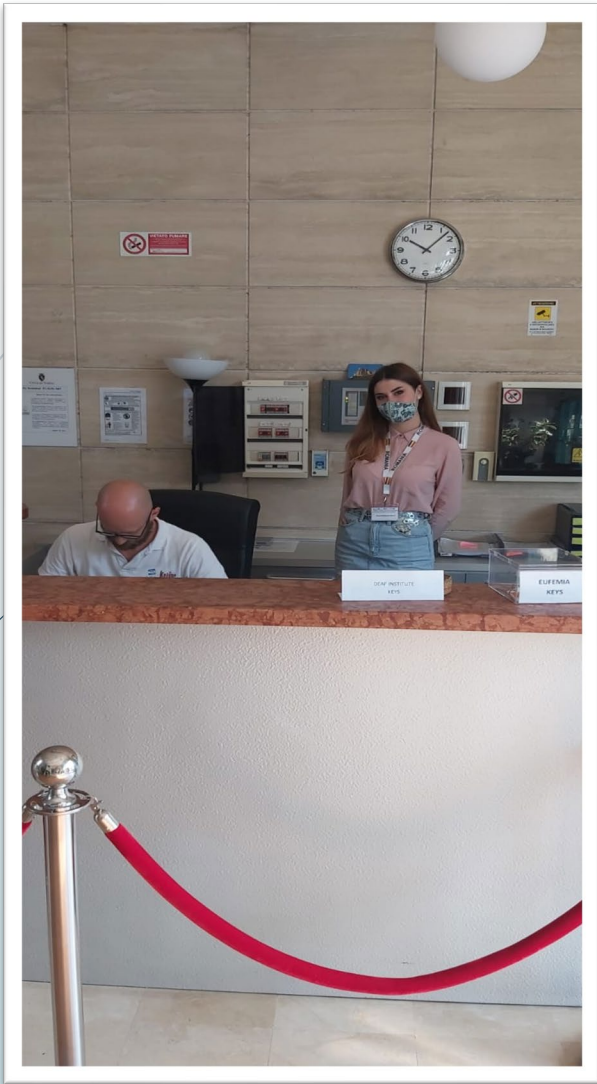
Am parcurs etapele de rezervare a biletelor de avion, am emis bilte de avion si am analizat biletul electronic.



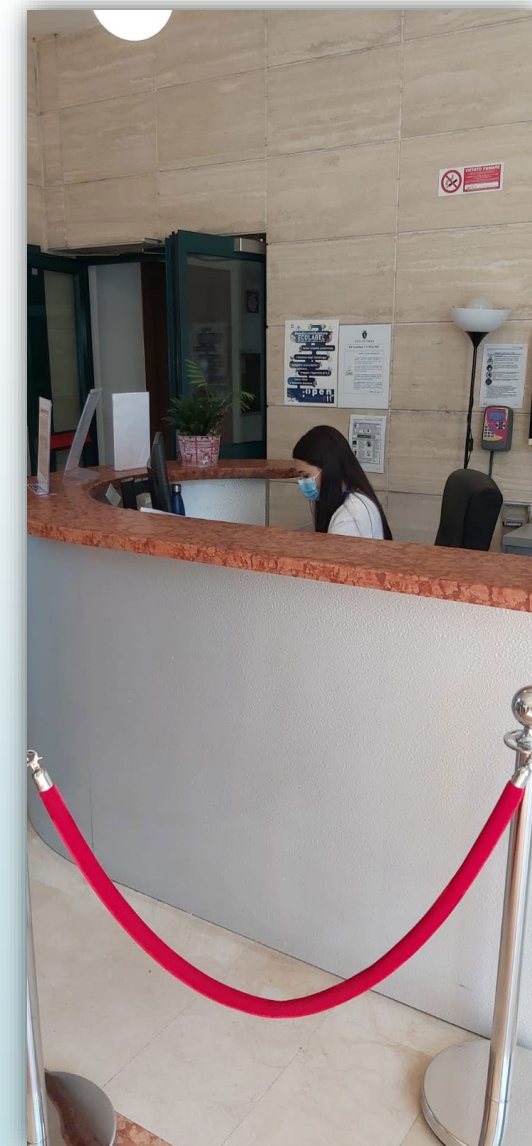
- 
- ▶ *Am analizat documentele utile in momentul vanzarii biletelor si le-am completat.*
 - ▶ *Ne-am implicat activ in realizarea analizei de pret pentru un produs turistic pe care il recomanda turistilor.*
 - ▶ *Am determinat pretul de vanzare a serviciilor turistice prin aplicarea principiilor si proceselor matematice de baza.*
 - ▶ *Am analizat tipurile de aranjamente turistice din care pot selecta turistii.*

Am identificat partenerii agentiei de turism si am analizat ofertele fiecarui partener.





Am identificat tipurile de contracte utilizate in turism. Am analizat contractele pe care le incheie agentia de turism gazda cu diferiti parteneri.

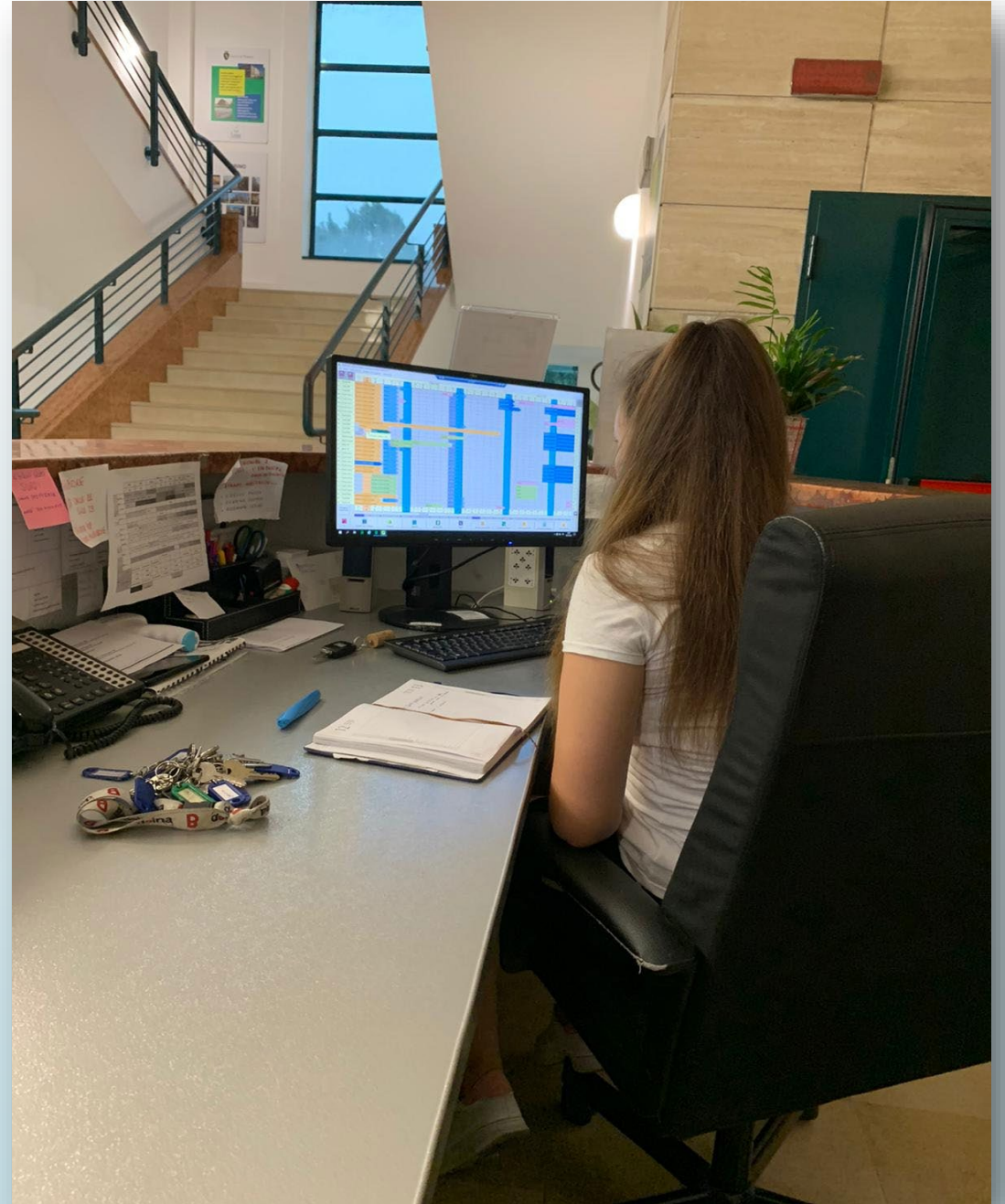


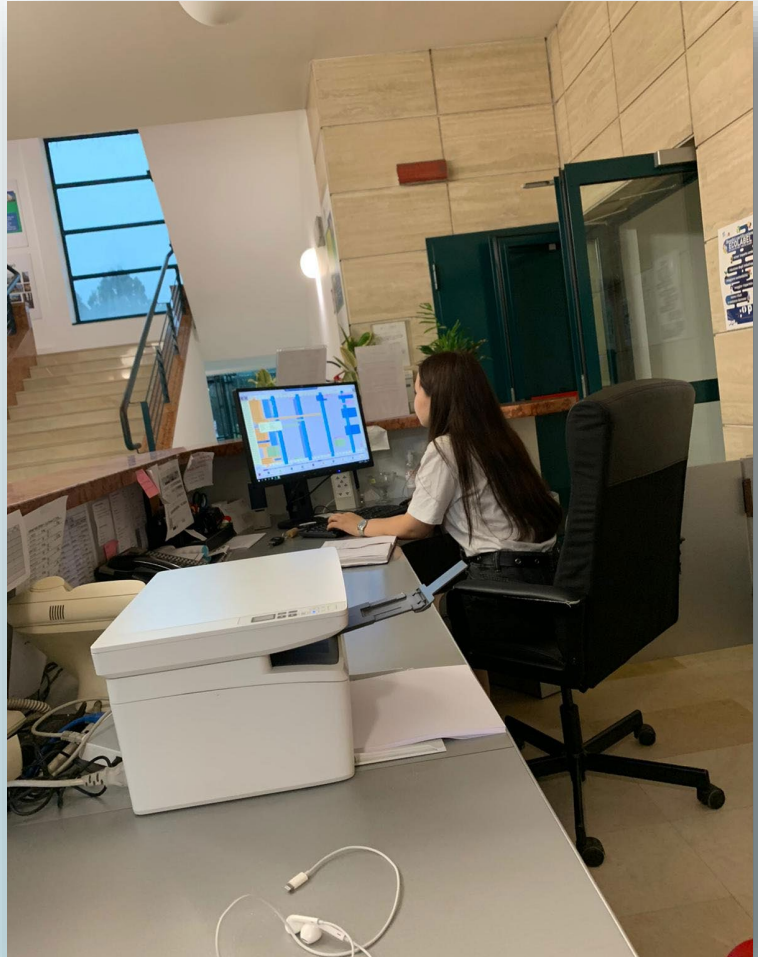
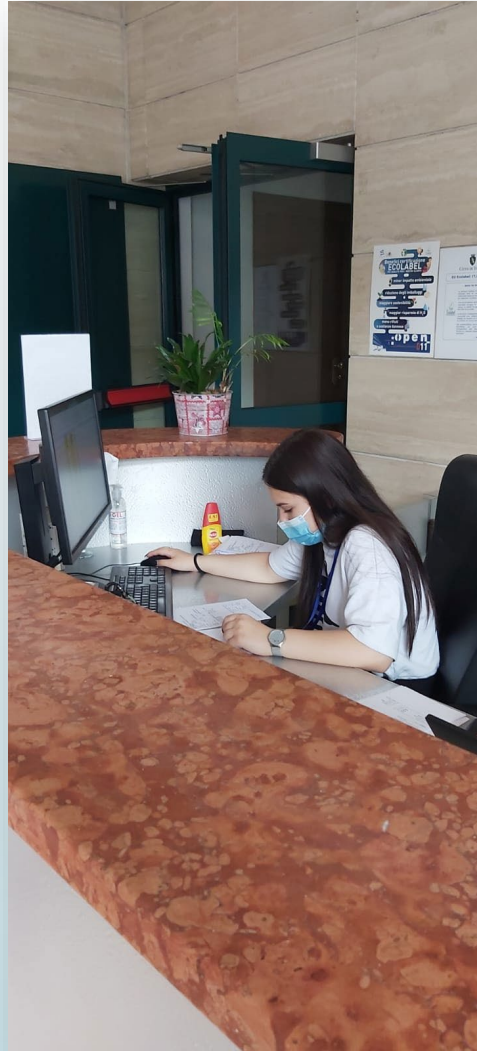
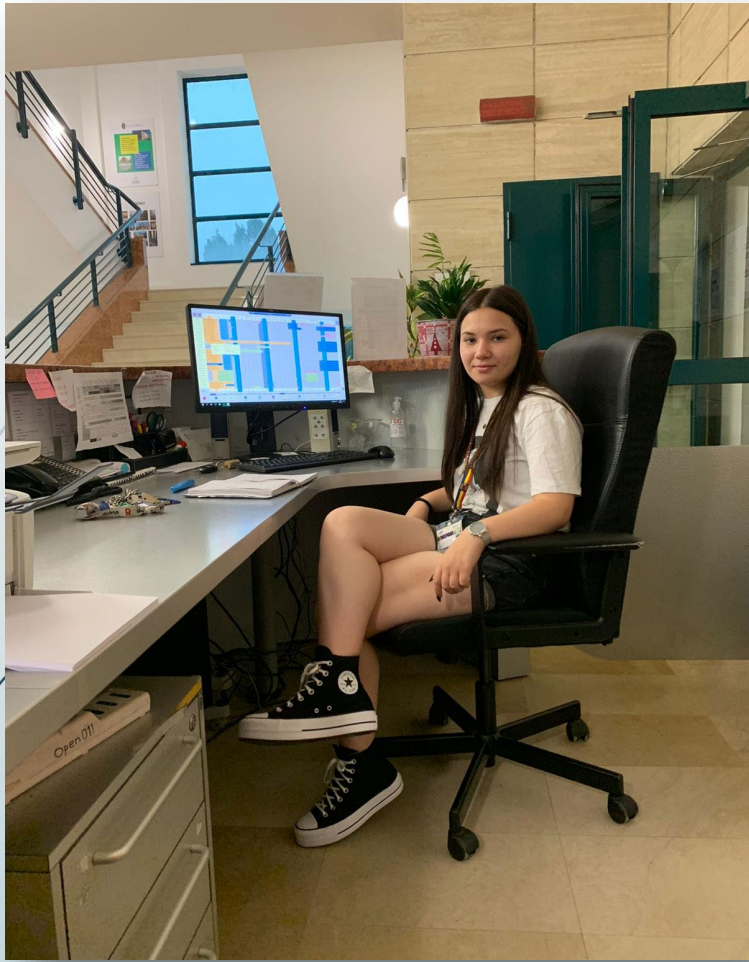
A large black arrow points from the left edge of the slide towards the main text. Below it, several thin, curved lines in shades of blue and grey sweep across the left side of the slide.

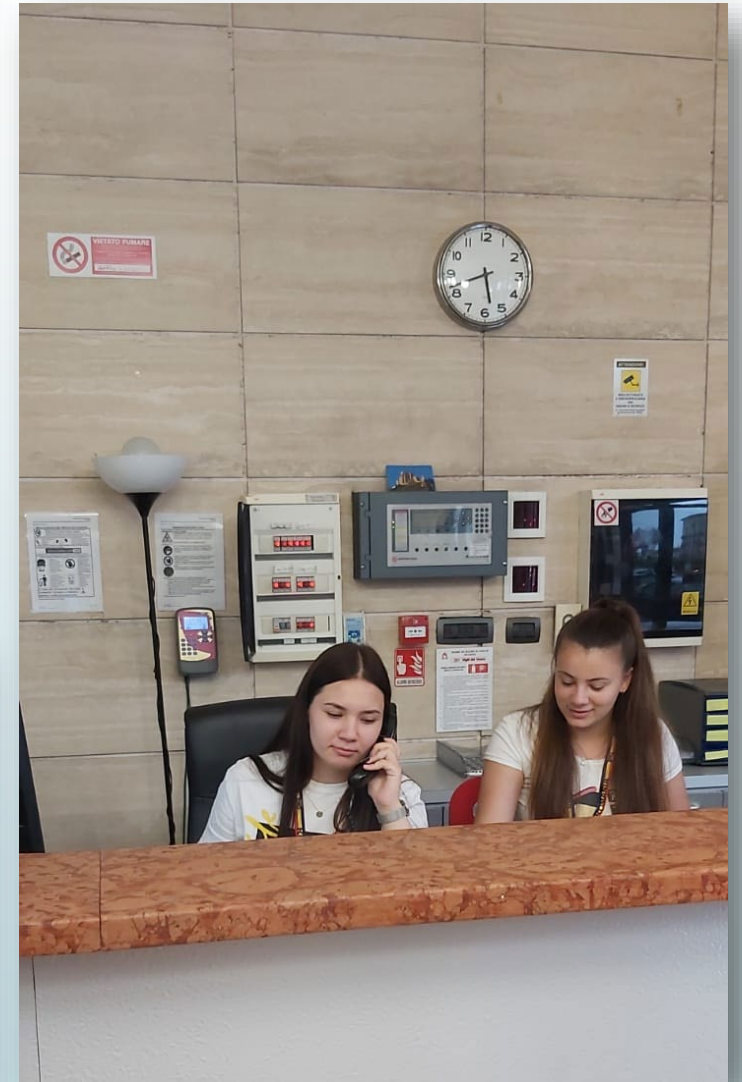
→ Am analizat modul de intocmire a corespondentei cu partenerii.

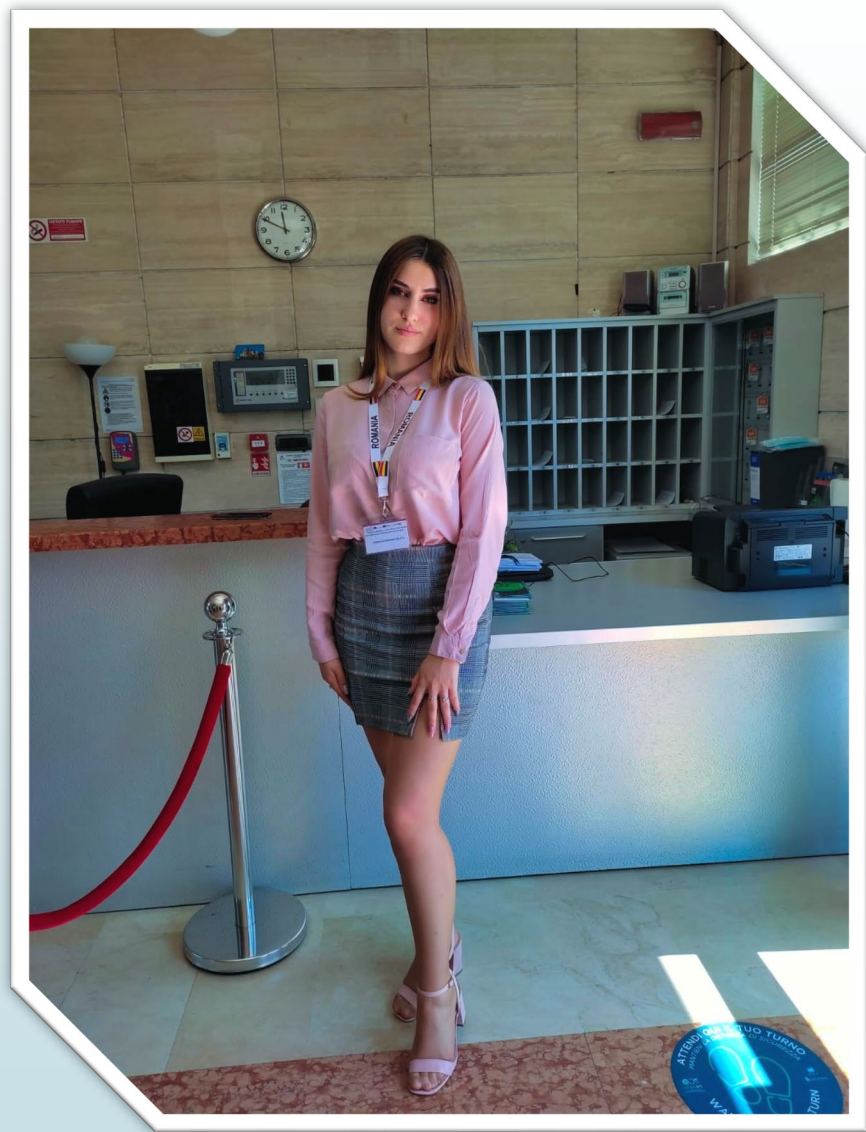
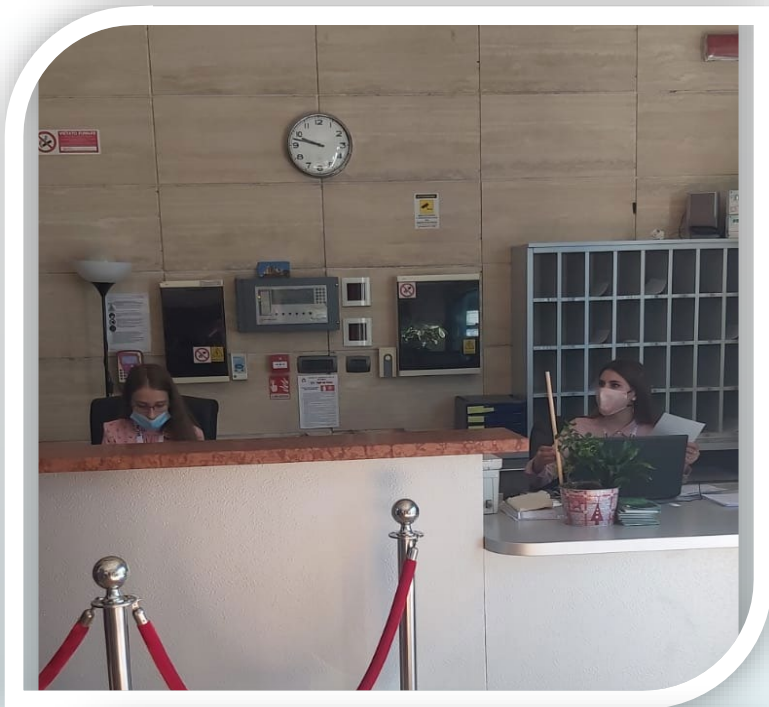
➤ Am desfasurat activitati privind intocmirea corespondentei cu partenerii externi.

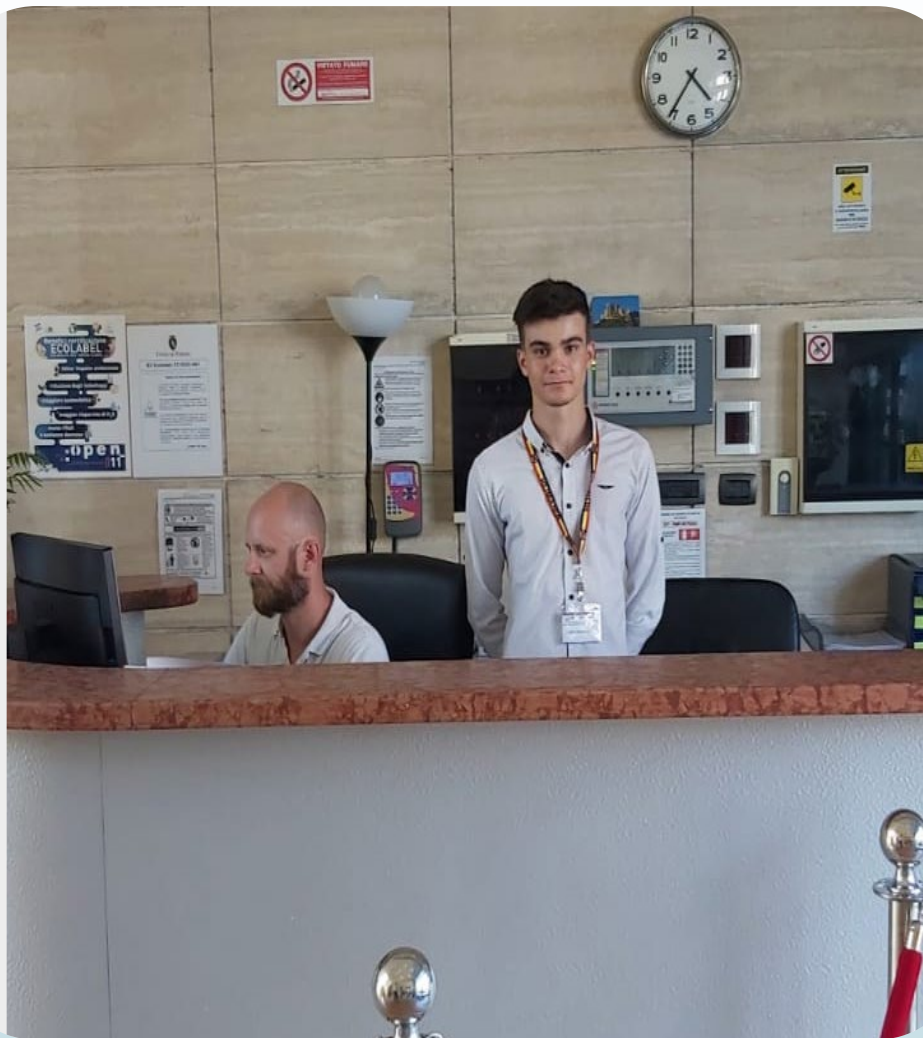
➤ Am manifestat rigurozitate in redactarea lucrarilor de corespondenta pentru colaborarea cu partenerii externi.

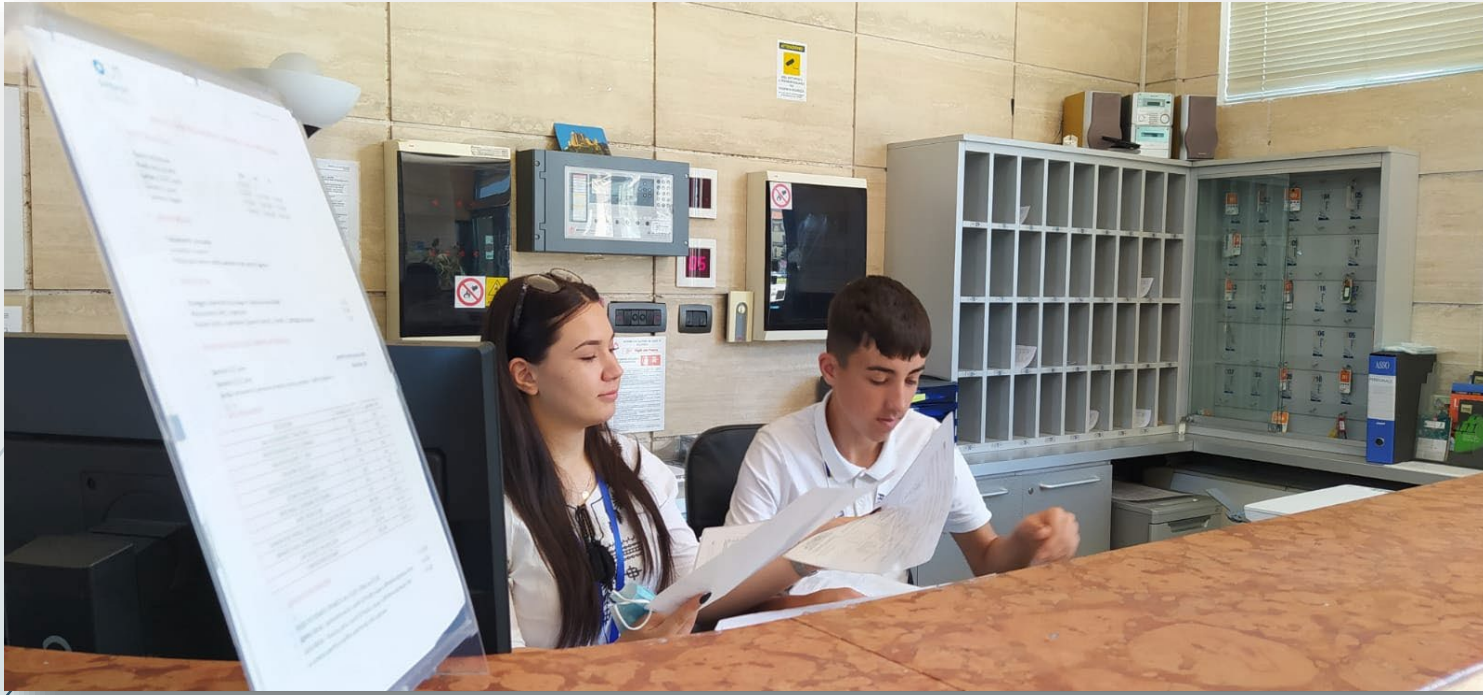




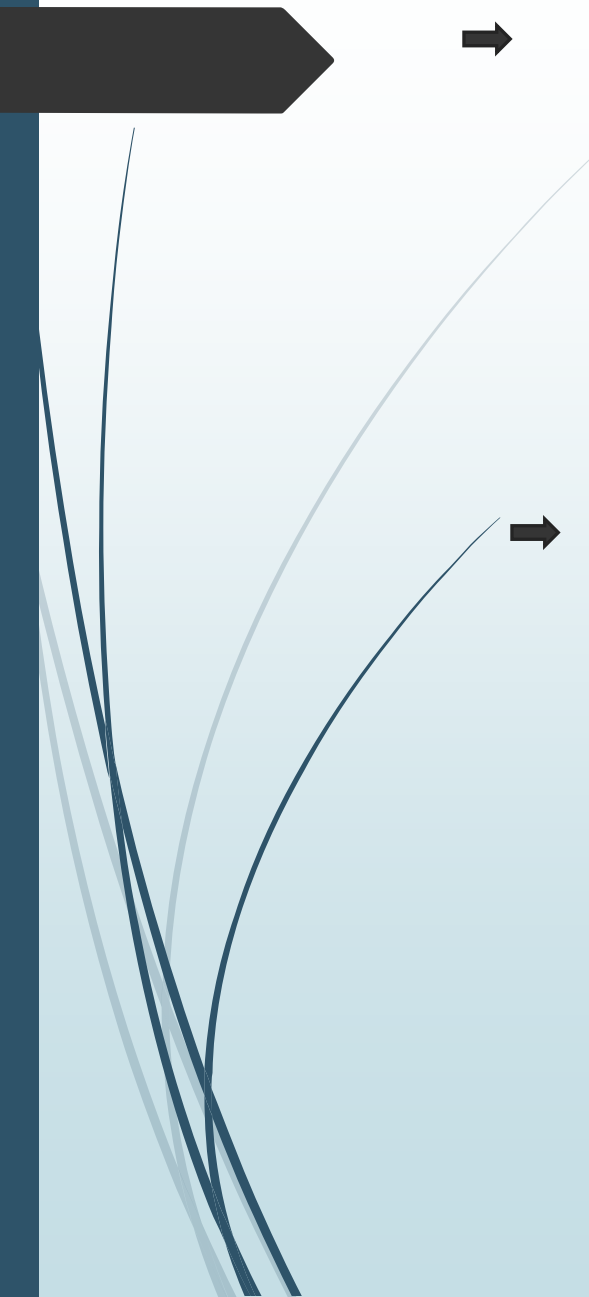








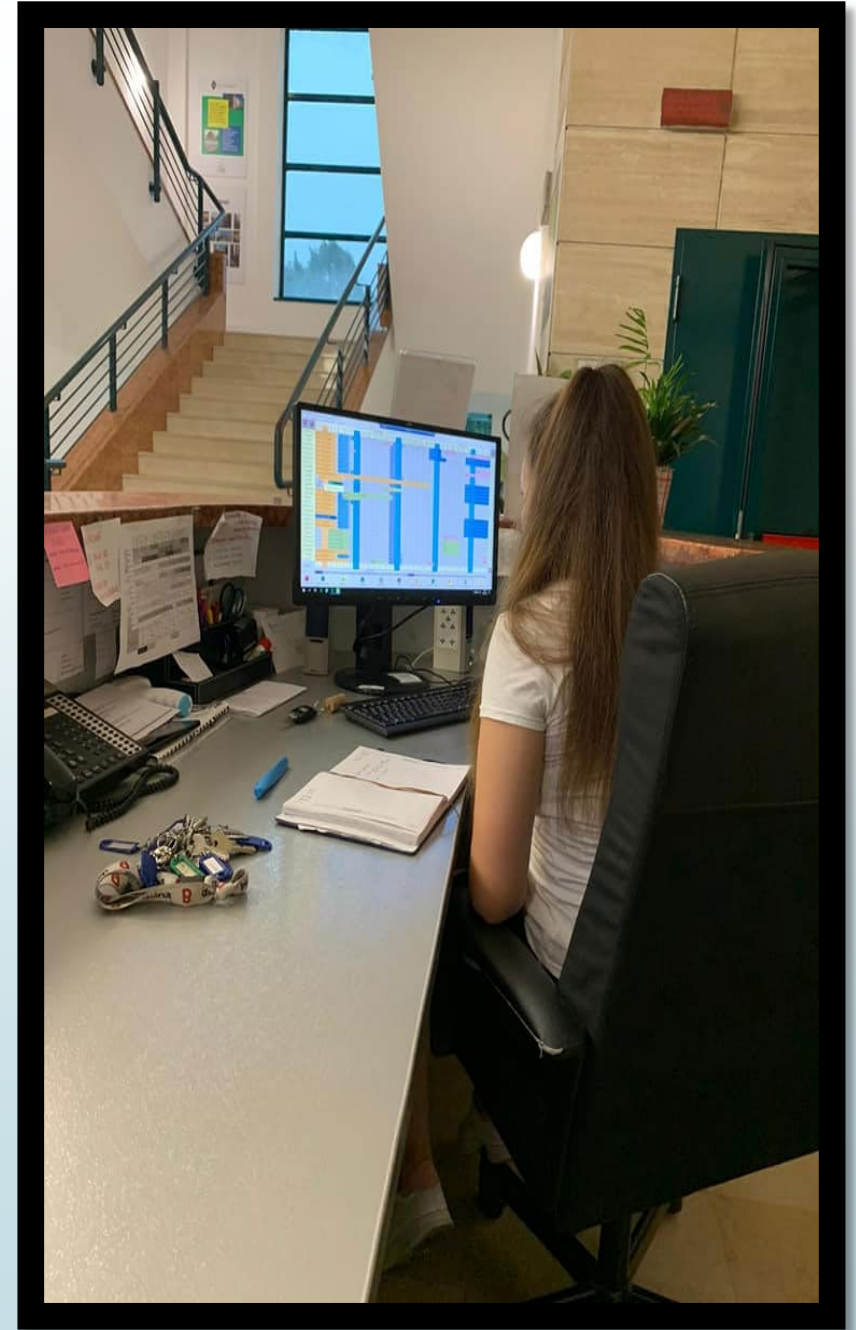
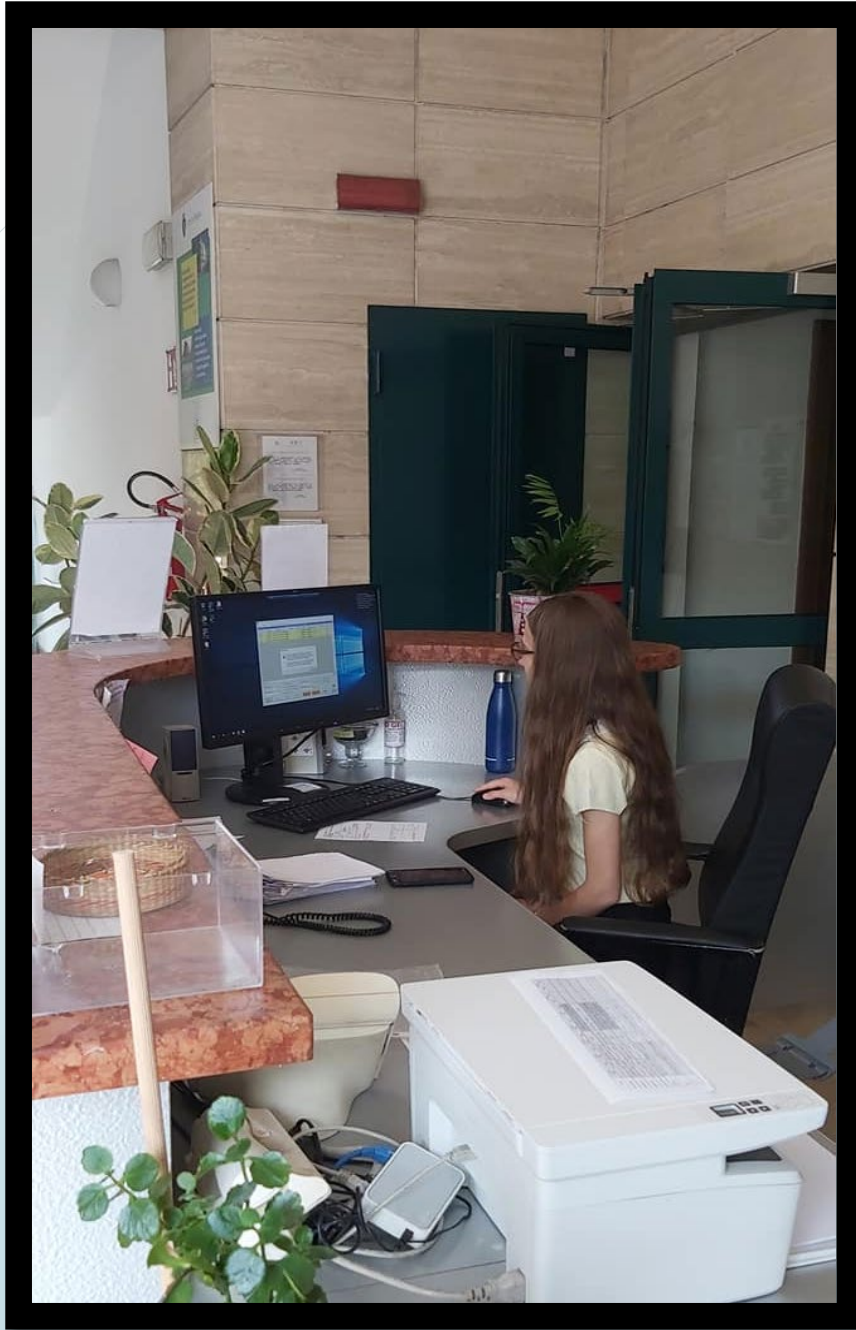


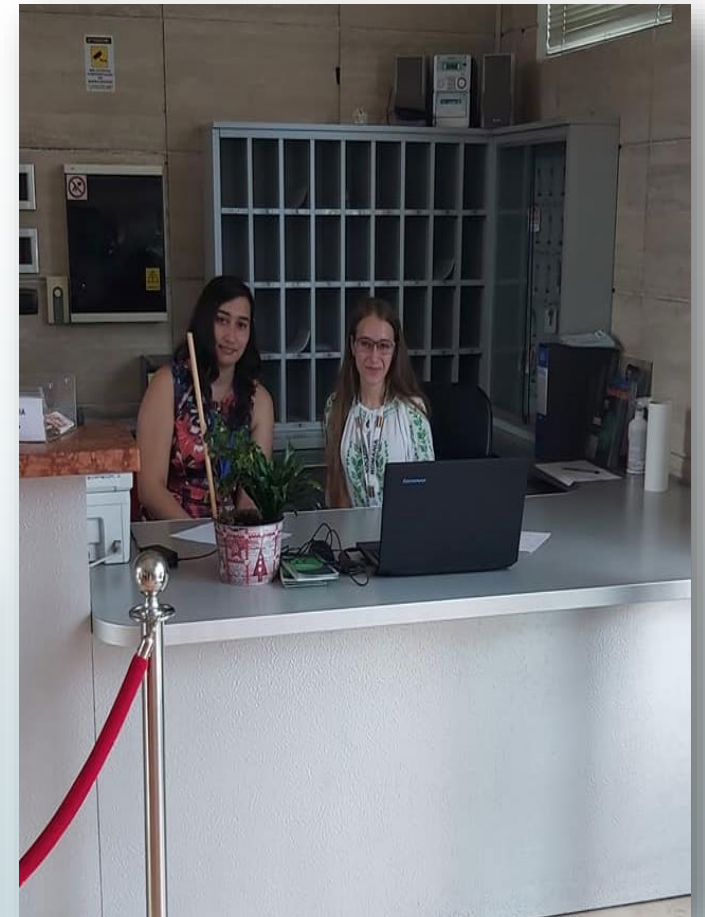
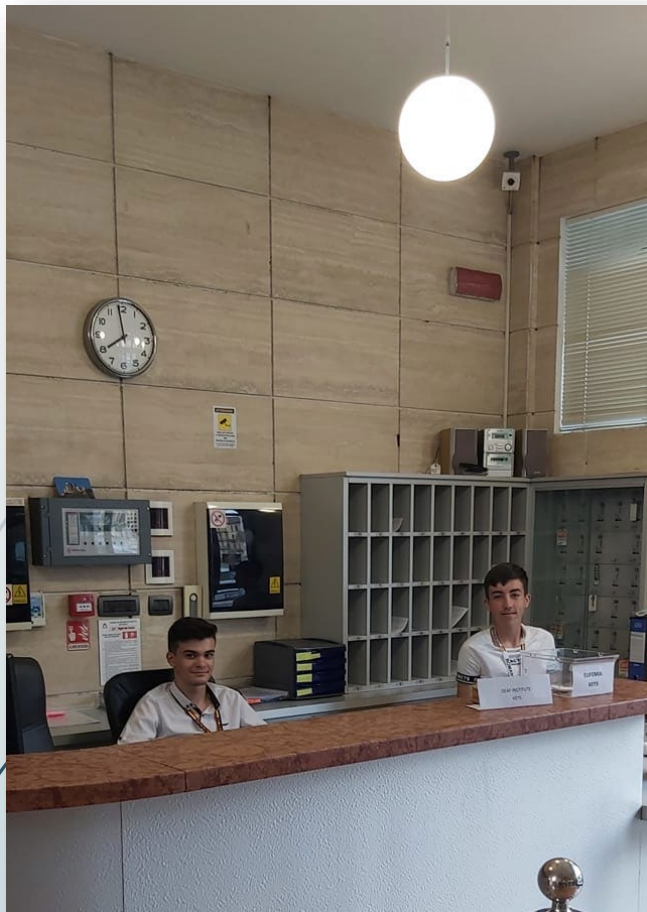


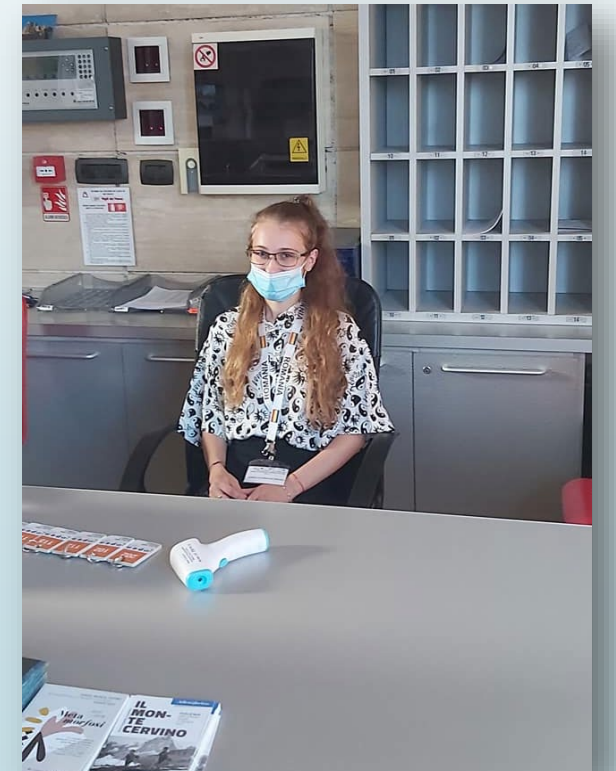
***Am stabilit tipul de
aranjament turistic
ce poate fi
recomandat
turistului.***

***Am comunicat cu turistii
privind destinatiile turistice
oferite si tarifele practicate.***

**➤ *Am analizat diferitele tipuri de
agentii de turism si
particularitatile fiecarui tip de
agentie.***







A fost o experienta unica in care am acumulat foarte multe informatii, dar si amintiri de neuitat.









